

THE HONORABLE RICARDO S. MARTINEZ

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

KLAUS ASSION, Derivatively on Behalf
of ZILLOW, INC.,

Plaintiff,

v.

SPENCER M. RASCOFF, CHAD M.
COHEN, RICHARD N. BARTON,
LLOYD D. FRINK, DAVID A. BEITEL,
GREG M. SCHWARTZ, GREGORY B.
MAFFEI, ERIK BLACHFORD,
GORDON STEPHENSON, J. WILLIAM
GURLEY, and JAY C. HOAG,

Defendants,

and

ZILLOW, INC., a Washington corporation,

Nominal Defendant.

No. CV 13-00091 RSM

**STIPULATION AND [PROPOSED]
ORDER REGARDING STAY OF
PROCEEDINGS AND RELATED
MATTERS**

NOTE ON MOTION CALENDAR:
March 6, 2013

**STIPULATION AND [PROPOSED] ORDER
REGARDING STAY OF PROCEEDINGS AND
RELATED MATTERS (No. CV 13-00091 RSM) – 1**

1 IT IS HEREBY STIPULATED AND AGREED, BY AND BETWEEN plaintiff Klaus
2 Assion ("Plaintiff"), and individual defendants Spencer M. Rascoff, Chad M. Cohen, Richard N.
3 Barton, Lloyd D. Frink, David A. Beitel, Greg M. Schwartz, Gregory B. Maffei, Erik Blachford,
4 Gordon Stephenson, J. William Gurley, and Jay C. Hoag ("Individual Defendants"), and nominal
5 defendant Zillow, Inc. ("Zillow" or the "Company" and, collectively with the Individual
6 Defendants, the "Defendants"), by and through their undersigned counsel, as follows:
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12 WHEREAS, on January 15, 2013, Plaintiff filed the Verified Shareholder Derivative
13 Complaint ("Complaint") in this Court, asserting claims against the Individual Defendants on
14 behalf of nominal defendant Zillow (the "Action");
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18 WHEREAS, on January 29, 2013, Plaintiff filed a Notice of Related Case, stating that the
19 Action may be related to a factually-similar federal securities fraud class action, *Reinschmidt v.*
20 *Zillow, Inc., et al.*, No. 12-02084 RSM (the "Securities Action"), which is pending in this District
21 before the Honorable Ricardo S. Martinez;
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26 WHEREAS, by minute order dated January 31, 2013, the Action was transferred from
27 Judge Coughenour to Judge Martinez;
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30 WHEREAS, by stipulated order dated January 8, 2013, the court in the Securities Action
31 stayed discovery, pursuant to the Private Securities Litigation Reform Act of 1995, codified at 15
32 U.S.C. § 78u-4(b)(3)(B) (2009), until after the selection of lead plaintiff, the appointment of lead
33 counsel, the filing of an amended and consolidated complaint, and the resolution of the
34 defendants' motion to dismiss in the Securities Action;
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40 WHEREAS, Plaintiff believes that the allegations in the Action are not dependent on the
41 allegations in the Securities Action, but the parties in the Action agree that the ruling on the
42 motion to dismiss the Securities Action may help inform the manner in which the Action
43 proceeds;
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48 WHEREAS, the parties therefore agree that the interests of efficient and effective case
49 management would best be served by: (1) deferring all proceedings and continuing all response
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**STIPULATION AND [PROPOSED] ORDER
REGARDING STAY OF PROCEEDINGS AND
RELATED MATTERS** (No. CV 13-00091 RSM) – 2

1 dates in the Action until (a) thirty (30) days after the Securities Action is dismissed in its entirety
2 with prejudice, (b) thirty (30) days after the Court issues an order denying in any part the
3 defendants' motion to dismiss the Securities Action, or (c) such other time as the Court shall
4 order; and (2) by sharing certain discovery generated in the Securities Action, if any, with
5 Plaintiff in the Action pursuant to the terms set forth herein;
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11 WHEREAS, the parties agree that documents and information, if any, obtained pursuant
12 to this Stipulation shall not be used by Plaintiff to supplement Plaintiff's allegations of demand
13 futility or used by Plaintiff in any way in connection with his opposition to any motion to
14 dismiss, including but not limited to any motion to dismiss for failure to make a pre-suit demand,
15 absent an order of the Court permitting such use. Defendants reserve their right to oppose any
16 motion for an order permitting Plaintiff to use information developed in discovery to supplement
17 his demand futility allegations or to oppose any motion to dismiss. Plaintiff agrees not to use the
18 existence of this Stipulation, the substance of any documents or discovery produced pursuant to
19 this Stipulation, and/or any documents or information obtained or developed as a result of any
20 documents or discovery produced pursuant to this Stipulation as support for any argument that
21 Plaintiff is otherwise entitled to use the documents or the information therein to supplement
22 allegations of demand futility or to oppose a motion to dismiss;
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35 WHEREAS, the parties agree that should any of the Defendants seek to dismiss the
36 extant Complaint or an amended complaint for failure to make a pre-suit demand on Zillow's
37 Board of Directors ("Board"), the demand futility question should be decided based on the
38 membership of the Board on the date Plaintiff filed the extant Complaint – January 15, 2013 –
39 provided, however, that if an amended complaint containing claims or allegations that are
40 materially different than those alleged in the extant Complaint is filed, Defendants reserve their
41 right to argue that demand futility should be decided based on the membership of the Board at
42 the time the amended complaint is filed;
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**STIPULATION AND [PROPOSED] ORDER
REGARDING STAY OF PROCEEDINGS AND
RELATED MATTERS (No. CV 13-00091 RSM) – 3**

1 WHEREAS, the parties agree that, notwithstanding the stipulated stay of the Action,
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3 Plaintiff shall be permitted to file: (a) an amended complaint, to which Defendants shall have no
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5 obligation to respond during the course of the stay, if Plaintiff elects to do so; and (b) any
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7 stipulation and/or motion relating to the organization of the Action, including but not limited to
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9 the appointment of lead plaintiff and/or lead counsel and the consolidation of any future-filed
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11 related actions and Defendants shall be permitted to oppose or otherwise respond to such motion
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13 if Defendants elect to do so;

14 WHEREAS, the parties enter into this stipulation for the purpose of ensuring the orderly
15
16 and efficient litigation of the Action in the best interests of Zillow, and not for the purpose of
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18 delay; and
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20 WHEREAS, the parties agree that by entering into this Stipulation, the parties do not
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22 waive any rights not specifically addressed herein.
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24 NOW, THEREFORE, the parties hereto consent to the form and entry of an ORDER as
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26 follows:
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28 1. All proceedings in this Action are stayed and all response dates are continued
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30 until:
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32 (a) thirty (30) days after the Securities Action is dismissed in its entirety with
33
34 prejudice;
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36 (b) thirty (30) days after the Court issues an order denying in any part the
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38 defendants' motion to dismiss the Securities Action; or
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40 (c) such other time as the Court shall order.
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42 2. Defendants shall have no present obligation to respond to the Complaint. Within
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44 thirty (30) days from the date that the order on the motion to dismiss the Securities Action
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46 becomes final and non-appealable or this stay is otherwise lifted, counsel for the parties shall
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48 meet and confer to determine a proposed schedule, to be submitted to the Court for approval, for:
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50 (a) Defendants to respond to the Complaint and to file any related briefing; or
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**STIPULATION AND [PROPOSED] ORDER
REGARDING STAY OF PROCEEDINGS AND
RELATED MATTERS** (No. CV 13-00091 RSM) – 4

1 (b) Plaintiff to file and serve an amended complaint, and Defendants to
2 respond to the amended complaint and to file any related briefing.
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4 3. If merits (i.e., not class certification) discovery proceeds in the Securities Action,
5 then, subject to the terms and conditions set forth herein, Defendants will produce to Plaintiff in
6 the Action copies of all written document requests, written responses to document requests, and
7 documents produced to plaintiffs in the Securities Action, in the same manner as those
8 documents are produced to plaintiffs in the Securities Action, within 20 days of production of
9 those materials to plaintiffs in the Securities Action, but only provided that:
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11 (a) Documents and information, if any, obtained pursuant to this stipulation
12 shall not be used to supplement Plaintiff's allegations of demand futility or to oppose any motion
13 to dismiss, including but not limited to any motion to dismiss for failure to make a pre-suit
14 demand, absent an order of the Court permitting such use; and
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16 (b) Plaintiff in the Action agrees to abide by the terms of any protective
17 order(s) in place in the Securities Action and/or the terms of any protective order(s) in place in
18 the Action; and
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20 (c) Plaintiff shall use his best efforts to avoid duplicate discovery requests,
21 and seek only information relevant to this Action that was not already produced in connection
22 with the Securities Action. If Plaintiff serves discovery requests, Defendants are not obligated to
23 produce responsive, non-privileged documents if they have already produced such documents
24 pursuant to this Stipulation.
25

26 4. If there are merits (i.e., not class certification) depositions in the Securities
27 Action, counsel for the parties will meet and confer in good faith regarding an agreement to
28 permit Plaintiff's participation in those merits depositions and/or for Plaintiff to receive
29 transcripts of all such depositions.
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31 5. Should any of the Defendants seek to dismiss the extant Complaint for failure to
32 make a pre-suit demand on Zillow's Board, the demand futility question should be decided based
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34 **STIPULATION AND [PROPOSED] ORDER**
35 **REGARDING STAY OF PROCEEDINGS AND**
36 **RELATED MATTERS** (No. CV 13-00091 RSM) – 5
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1 on the membership of the Board on the date Plaintiff filed the extant Complaint – January 15,
 2 2013 – provided, however, that if an amended complaint containing claims or allegations that are
 3 materially different than those alleged in the extant Complaint is filed, Defendants reserve their
 4 right to argue that demand futility should be decided based on the membership of the Board at
 5 the time the amended complaint is filed.
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10 6. Notwithstanding the stipulated stay of the Action, Plaintiff shall be permitted to
 11 file: (a) an amended complaint, to which Defendants shall have no obligation to respond during
 12 the course of the stay, if Plaintiff elects to do so; and (b) any stipulation and/or motion relating to
 13 the organization of the Action, including but not limited to the appointment of lead plaintiff
 14 and/or lead counsel and the consolidation of any future-filed related actions, and Defendants
 15 shall be permitted to oppose or otherwise respond to such motion if Defendants elect to do so.
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22 7. By entering into this Stipulation, the parties do not waive any rights not
 23 specifically addressed herein.
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 26

27 DATED: March 6, 2013

28 By: s/ Ronald L. Berenstein
 29 s/ Sean C. Knowles
 30 Ronald L. Berenstein, WSBA No. 7573
 31 Sean C. Knowles, WSBA No. 39893
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 40 Chad M. Cohen, Richard N. Barton, Lloyd D.
 41 Frink, David A. Beitel, Greg M. Schwartz,
 42 Gregory B. Maffei, Erik Blachford, Gordon
 43 Stephenson, J. William Gurley, and Jay C. Hoag,
 44 and Nominal Defendant Zillow, Inc.
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**STIPULATION AND [PROPOSED] ORDER
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1
2 DATED: March 6, 2013

3 By: s/ Shane P. Sanders
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**STIPULATION AND [PROPOSED] ORDER
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RELATED MATTERS** (No. CV 13-00091 RSM) – 7

[PROPOSED] ORDER

It is so ordered.

DATED this _____ day of _____, 2013.

Hon. Ricardo S. Martinez
United States District Court Judge

Presented by:

By: s/ Ronald L. Berenstein
s/ Sean C. Knowles
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**STIPULATION AND [PROPOSED] ORDER
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**STIPULATION AND [PROPOSED] ORDER
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CERTIFICATE OF SERVICE

I hereby certify that on March 6, 2013, I electronically filed the foregoing

STIPULATION AND [PROPOSED] ORDER REGARDING STAY OF PROCEEDINGS

AND RELATED MATTERS with the Clerk of the Court using the CM/ECF system, which

will send notification of such filing to the email addresses indicated on the Court's Electronic

Mail Notice List.

DATED: March 6, 2013

By: s/Ronald L. Berenstein

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